



## Quick Facts Sheet

### Founded

1986  
Privately held  
12 employees

### Head Office

Markham, Ontario, Canada

### Management Team

Tamas Perlaky	President & CTO
Andrea Lovrics	Business Development

### Overview

Integral Group Inc. is an Application Service Provider that has created a first-class EDI service for any sized business. We've been in business since 1986 helping North American companies adopt EDI into their day-to-day operations. Our goal is to make EDI flow seamlessly between trading partners and Commerce Desktop is our flagship service that makes it possible. Commerce Desktop has evolved over a number of years into a finely tuned product that our clients like using. We pride ourselves at providing good customer service before, during and after a client goes live with their first trading partner.

### Services

#### Commerce Desktop

Using an Internet connection and web browser, our clients interact with Commerce Desktop to process orders, prepare shipments and send invoices to customers. Commerce Desktop emulates the way our clients run their business and hides all EDI activity 'under the covers' to make it user friendly.

#### Professional Services

We offer project management, implementation and consulting services to help our clients get the most out of the technology. Integration into a back end business application is the service most often requested.

#### Support

Support is provided to ensure clients receive help when they need it most.

### Target Markets

Retail	Logistics
Grocery	Manufacturing
Warehousing	Pharmaceutical

### Distribution Methods

- Direct selling through referrals
- Indirect selling through reseller and private label partner

### Number of Customers

200+ across Canada and the United States

### Number of Hubs

Over 225 connections in Canada and the United States



#### Integral Group Inc.

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